



# Supplier Xchange

## FOR CONTRACTORS

### INSTANT PRICING DIRECT FROM YOUR SUPPLIER

Supplier Xchange™ dramatically speeds the bidding process by connecting contractors to their preferred supplier's pricing data in real time.

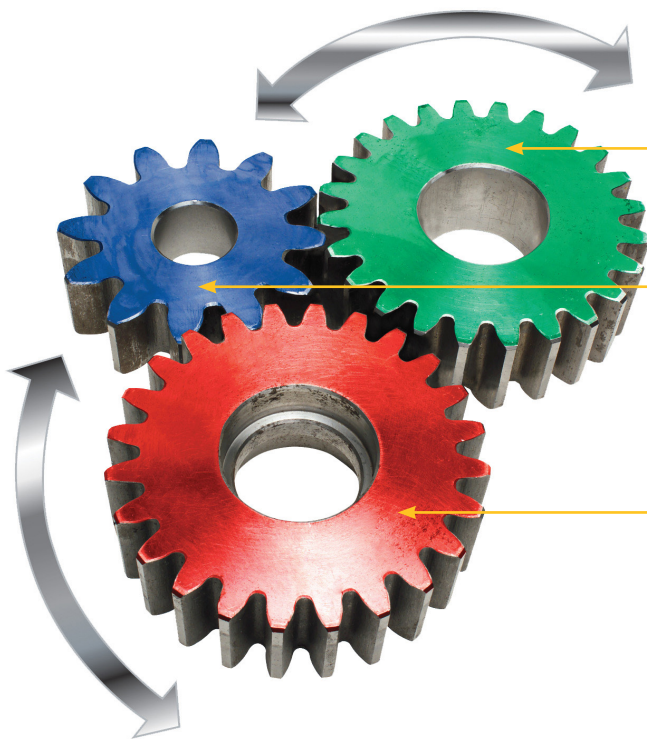
Once a supplier has approved your connection request, simply submit a list of UPCs from either your estimating program or from TRA-SER® directly. The list is instantly matched against the custom price file the supplier will have set up for your company, so within mere seconds the list is returned with your specific pricing. You can even request alternates in case the supplier carries a similar, but not exact part you've requested. Now you can easily apply the results right to your bid for the fastest and most accurate pricing ever.

With over 3,000 participating distributor locations across the country, you're sure to have several of your favorites to choose from (see partial list on next page). Supplier Xchange helps you compete on price when bidding but without the hassle of waiting for multiple salespeople to respond to your requests for quotes. You'll no longer have to settle for the first or only, supplier who responded. Another bonus is that Supplier Xchange™ works 24/7 so you can work on bids even after business hours when your distributor is closed. This is especially great for those seasons when there doesn't seem to be enough time to get everything done.

Maybe the best bit: Supplier Xchange™ is a free tool that's included as part of a TRA-SER® subscription. Together, they will vastly increase your bid accuracy and having such precise material costs from Supplier Xchange will protect your profit when you win the job.

### Top Benefits

- ▶ **Contractor-specific pricing** from preferred suppliers in real time
- ▶ **More accurate and timely bids**
- ▶ **Pricing returned in seconds** ready to apply within the bid or estimating program
- ▶ **Seamless integration** with major estimating systems
- ▶ **Ability to request alternates** in case a supplier carries a similar, but not exact part
- ▶ **Over 3,000 distributor** branch locations connected through Supplier Xchange™
- ▶ Access your supplier's pricing **24/7**
- ▶ Supplier Xchange™ included in TRA-SER at **no additional charge**



#### 2. Supplier

Contractor specific pricing is returned for submitted job

#### Supplier Xchange

#### 1. Contractor

Contractor submits job details and requests pricing from preferred supplier

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### COMPATIBLE ESTIMATING SOFTWARE

- ▶ Trimble Accubid
- ▶ Trimble AutoBid Mechanical
- ▶ AMSI Construction Management
- ▶ Bluegrass Technology
- ▶ C/F Data Systems
- ▶ Cert-In Software Systems
- ▶ Cobra
- ▶ ComputerEase
- ▶ ConEst
- ▶ Dexter+Chaney
- ▶ GRS Tech
- ▶ Configure
- ▶ Jaffe Software
- ▶ Jonas Construction Software
- ▶ McCormick Systems
- ▶ PENTA
- ▶ ProEst
- ▶ Quote Soft
- ▶ RIB MC2
- ▶ Sage
- ▶ True Blue Software
- ▶ Turbo Bid
- ▶ Viewpoint Construction
- ▶ Wendes Systems
- ▶ WinEst

### A SAMPLING OF PARTICIPATING SUPPLIERS

For a full list visit: <http://www.tradeservice.com/products/resources/participating-suppliers>

- ▶ Anixter Power Solutions (formerly HD Supply Power Solutions)
- ▶ Border States Electric
- ▶ Butler Supply
- ▶ CED / Consolidated Electrical Distributors, Inc.
- ▶ Chris-More Inc
- ▶ Columbia Specialty Company
- ▶ Consolidated Supply Co.
- ▶ Crescent Electric Supply
- ▶ Dakota Supply Group
- ▶ Elliott Electric Supply
- ▶ Erb Supply Co. Inc
- ▶ Graybar Electric Company, Inc.
- ▶ Kirby Risk Electrical Supply
- ▶ Mayer Electric Supply
- ▶ North Coast Electric Company
- ▶ NSC – National Sales Company
- ▶ Rexel
- ▶ Sigillo Supply Inc
- ▶ SPS Companies
- ▶ Stainless Tubular Products
- ▶ State Electric Supply Company, Inc.
- ▶ Summit Electric Supply
- ▶ The Granite Group
- ▶ The Reynolds Company
- ▶ Turtle & Hughes
- ▶ Van Meter Industrial
- ▶ Wallington Plumbing & Heating Supply
- ▶ Werner Electric Supply
- ▶ WESCO
- ▶ Wholesale Electric Supply Co of Houston

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